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## ICON Aircraft to In-Source Composites Fabrication at New Facility in Baja California

Vacaville (7 September 2016) – ICON Aircraft announced the construction of a new facility in Tijuana, Mexico, where it will produce composite airframe components for the A5. As part of a revised production plan announced in May, the company decided to produce its own composite components, a manufacturing process that was previously outsourced to several suppliers.

The new facility, which is due to start operations in November, covers approximately 300,000 square feet and will fabricate composite components for the A5. The airframe parts it produces will be delivered to ICON's existing factory in Northern California, where the rest of the aircraft manufacturing process will continue as it does today, including paint, systems installation, final assembly, testing, and aircraft delivery. The establishment of the new facility will not affect the jobs of any of ICON's current Vacaville-based employees. ICON will control all manufacturing operations at both facilities, and composite parts will be made by ICON employees using ICON tooling, processes, and quality standards.

"ICON's new composite facility in Mexico is central to the improved production strategy we announced this May," said ICON CEO and Founder Kirk Hawkins. "By bringing composite fabrication in-house, we will be able to ensure that components meet ICON's strict quality and cost standards while also allowing us to more rapidly implement changes as we continue to improve our processes. As a result, we will improve the efficiency of the manufacturing process and supply chain to deliver a superior product."

ICON's VP of Manufacturing, Thomas Wieners, previously oversaw the setup and then operation of Bombardier Recreational Products' (BRP) facility in Querétaro, Mexico, which produces Sea-Doo watercraft as well as Rotax engines and transmissions for Can-Am off-road vehicles. Prior to BRP, Wieners spent five years in various quality and manufacturing leadership roles at Mercedes-Benz.

"Manufacturing in Mexico is a powerful capability for a global industrial company, which many others in the aerospace, automotive, and powersports sectors have recognized for years," said Wieners. "Tijuana is ideal for ICON's needs because it is a rapidly-emerging industrial center with the infrastructure and skilled labor force, including composites and aerospace expertise, to produce the volume and quality of composites we need to meet the significant A5 demand. Tijuana's proximity to San Diego also reduces the time and cost to ship components to ICON's aircraft assembly facility in California."

Once fully operational, the facility will employ more than 1,000 people. ICON joins the ranks of global manufacturing companies with facilities in Mexico, including Gulfstream, GE, BRP, Polaris, Audi, Ford, and many others.

In parallel with the construction of the new composite manufacturing facility, ICON has continued to build A5s at a low rate. The 12<sup>th</sup> A5 was recently delivered to a customer and will also be operated for training at ICON Flight Centers (IFCs). The company expects to complete a total of approximately 20 A5s in 2016, all of which will be operated at IFCs. The first IFC opened in Vacaville, California this summer. Approximately 30 deposit-holders have completed training there so far.

The East Coast ICON Flight Center (IFC-East) will open later this year in Tampa, Florida and the first A5 arrived last week at Tampa's Peter O'Knight Airport. A third IFC in Texas is slated for early next year. While priority is given to ICON customers for training, ICON flight training and demos are open to the general public as well.

For more information, visit <u>iconaircraft.com</u>.

## **ABOUT ICON AIRCRAFT:**

ICON Aircraft is a consumer aircraft manufacturer founded in response to the sport flying category created by the Federal Aviation Administration (FAA). Given these enabling regulations, ICON's mission is to reinvent personal flying by providing consumer-friendly, safe, technologically advanced aircraft that allow the freedom, fun, and adventure of flying to be accessible to those who have dreamed of it. ICON's long-term vision is the ultimate democratization of personal flight. This is the beginning of that process. ICON's first aircraft is the A5, an amphibious sport plane that fuses outstanding aeronautical engineering with world-class product design. It has won some of the world's most prestigious design awards and has inspired a global following. The company has received more than 1800 deposits, representing \$400M in aircraft orders, and delivered the first production aircraft in July 2015. ICON Aircraft's facilities are in Northern California, 50 miles northeast of San Francisco.

## **ABOUT FAA LIGHT SPORT AIRCRAFT & SPORT PILOT CLASSIFICATIONS:**

In 2004, the Federal Aviation Administration (FAA) created a new classification of easy-to-fly and affordable two-person airplanes called Light Sport Aircraft. These airplanes enable a new classification of Sport Pilots to fly in lower-altitude, uncongested airspace, during the daytime, and in good weather. The Sport Pilot License focuses on the fundamentals of flying and requires a minimum of 20 hours of in-flight training, undercutting the time and cost of a traditional Private Pilot License by about 50%. The Experimental Aircraft Association (EAA) has described these new rules as "the biggest change in aviation in 50 years."

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